

Our Nordic Property team underwrites a wide range of industries and clients. To help our brokers win business and retain more business with AIG here are some of our preferred risks and market differentiators along with our Nordic Property leaders - dedicated to help.



Property Underwriting Sweet Spots

In our wide and varied portfolio, some sectors present exceptional growth opportunities



Real Estate



Communications



Healthcare



Infrastructure



Light Pharmaceuticals



Public Entities



Terrorism Protection

PREFERRED SEGMENTS

- Major Accounts typically companies with sum insured greater than \$1bn
- Middle Market typically companies with PDBI premiums in excess of \$20k

PREFERRED CLIENTS

- Multinational
- Domestic
- Captive & Fronted Programmes

PROPERTY PERFORMANCE outstanding PDBI-wording for mid-market companies

- "Best of both worlds" **Business Interruption**
- No average clause
- Environmental clean up
- Equipment breakdown

AIG Property Differentiators



Global Risk Engineering

- Hundreds of AIG Property Risk Engineers worldwide.
- · Industry and sector specialists.
- Help clients avoid and minimise
- Insights for clients about their potential vulnerabilities.



Multinational Excellence

- Significant investment in technology and processes to get global policy issuance before inception.
- Tools and tech to give Risk Managers insights across global
- See www.aig.com/ multinationalplaybook

TIMELY MULTINATIONAL POLICY ISSUANCE





Alignment between client's operations

Earlypremiumallocations

Reduced rework, minimise cover gaps



Claims First

- After coverage for a large property loss is confirmed we advance up to 50% of the agreed loss estimate within 7 days.
- Huge benefits for clients suffering hurricane losses - Eg AIG Claims on site in Caribbean leveraging local suppliers and getting local business back on their feet.



Our Nordic Property Leaders

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^{*} Risk capacity: guide only - every case written on its merits